

Good Turn Society Guide



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Printable Flyer for Council to promote Good Turn Society

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Good Turn Society Guide



GOOD TURN SOCIETY HONORS TOP SCOUTING SUPPORTERS

The National Office of Development introduced the Good Turn Society at the 2023 National Annual Meeting. The Good Turn Society replaces Second Century Society membership moving forward, with Second Century Society members retaining their honors. This newly established Good Turn Society recognizes donors who make a new contribution, pledge, or planned gift of \$25,000 or more to Scouting. Membership recognition levels are determined by calculating a donor's lifetime giving across various Scouting organizations. These cumulative lifetime amounts include gifts made to local councils, the National Service Center, high-adventure base properties, and the National BSA Foundation.

Good Turn Society members exemplify all that is most admirable about Scouting, including a commitment to service above self, a drive to go above and beyond to achieve an important goal, a willingness to be a model for others, and the courage to demonstrate leadership through their investment in Scouting. They are truly Scouting's heroes.

Local councils may honor their most enduring supporters for their commitment to training the future leaders of America with formal induction into the appropriate Good Turn Society level, which includes a custom proclamation certificate, lapel pin, and challenge coin or medallion, depending on society level as listed below.

Trailhead Member

\$25,000–\$99,999

Scout Oath Member

\$100,000–\$499,999

Scout Law Member

\$500,000–\$999,999

Good Turn Member

\$1 million–\$4.99 million

On My Honor Member

\$5 million–\$9.99 million

Duty to Others Member

\$10 million–\$14.99 million

Good Citizen Member

\$15 million–\$24.99 million

WP Society

\$25 million to \$49.99 million

Heritage Society

\$50 million to \$74.99 million

Fleur-de-Lis Society

\$75 million to \$99.99 million

True North Society

\$100 million and above

The **Visionary Leader Distinction** is added to and Good Turn Society level for those members whose gifts are made through a last will or other bequest.

Recognition items, including lapel pins, proclamation certificates, challenge coins, and 3-inch medallions with cherry presentation boxes, are currently in production and will be available soon. To order recognition items or for more information email goodturnsociety@scouting.org.

Honor your most enduring supporters with membership in the

GOOD TURN SOCIETY



All donors with a new gift of at least \$25,000 are eligible for induction into the Good Turn Society at their lifetime cumulative giving level. Good Turn Society members exemplify all that is most admirable about Scouting, including a commitment to service above self, a drive to go above and beyond to achieve an important goal, a willingness to be a model for others, and the courage to demonstrate leadership through their investment in Scouting.

Good Turn Society members are truly Scouting's heroes. Honor their commitment to training the future leaders of America with formal induction into the appropriate Good Turn Society level. Based on membership level, benefits can include a personalized proclamation, lapel pin, challenge coin, medallion, and exclusive event access.

TRAILHEAD MEMBER

\$25,000 to \$99,999

SCOUT OATH MEMBER

\$100,000 to \$499,999

SCOUT LAW MEMBER

\$500,000 to \$999,999

GOOD TURN MEMBER

\$1 million to \$4.99 million

ON MY HONOR MEMBER

\$5 million to \$9.99 million

DUTY TO OTHERS MEMBER

\$10 million to \$14.99 million

GOOD CITIZEN MEMBER

\$15 million to \$24.99 million

WP SOCIETY

\$25 million to \$49.99 million

HERITAGE SOCIETY

\$50 million to \$74.99 million

FLEUR-DE-LIS SOCIETY

\$75 million to \$99.99 million

TRUE NORTH SOCIETY

\$100 million and above

VISIONARY LEADER DISTINCTION

Reserved for all Good Turn Society members whose gifts are made through a last will or other bequest.

For more information on how to recognize your donors, please contact Diane Smith at diane.smith@scouting.org or 972-580-2026.



BOY SCOUTS OF AMERICA®

Good Turn Society

The Good Turn Society of the Boy Scouts of America recognizes generous benefactors who are passionate about preserving the mission, vision, and values of Scouting.



Please submit this application form and giving history to goodturnsociety@scouting.org

Name(s) to appear on certificate: _____
Company name (if applicable): _____
Mailing address: _____
City, State, Zip: _____
Phone: _____ Email address: _____
CRM Lookup ID _____

Member Level:

Trailhead Member \$25,000–\$99,999	Scout Oath Member \$100,000–\$499,999
Scout Law Member \$500,000–\$999,999	Good Turn Member \$1M–\$4,999,999
On My Honor Member \$5M–\$9,999,999	Duty to Others Member \$10M–\$14,999,999
Good Citizen Member \$15M–\$24,999,999	Visionary Leader Distinction Planned Gift at any level

Society Member Level:

WP Society Member \$25M and \$49,999,99	Heritage Society Member \$50M and \$74,999,99
Fleur-de-Lis Society Member \$75M and \$99,999,99	True North Society Member \$100M and higher

Total Amount: \$ _____

This gift is: Anonymous In honor of In memory of

Council Name & No.: _____

Council Address: _____

Please submit this application form and giving history to goodturnsociety@scouting.org

Good Turn Society

Members of the Good Turn Society exemplify all that is most admirable about Scouting, including a commitment to service above self, a drive to go above and beyond to achieve an important goal, a willingness to be a model for others, and the courage to demonstrate leadership through their investment in Scouting.



Please give this form (and attach your gift, if applicable) directly to your local council.

Name(s) to appear on certificate: _____
Company name (if applicable): _____
Mailing address: _____
City, State, Zip: _____
Phone: _____ Email address: _____

Member Level:

Trailhead Member
\$25,000–\$99,999

Scout Oath Member
\$100,000–\$499,999

Scout Law Member
\$500,000–\$999,999

Good Turn Member
\$1M–\$4,999,999

On My Honor Member
\$5M–\$9,999,999

Duty to Others Member
\$10M–\$14,999,999

Good Citizen Member
\$15M–\$24,999,999

Visionary Leader Distinction
Planned Gift at any level

Society Member Level:

WP Society Member
\$25M and \$49,999,99

Heritage Society Member
\$50M and \$74,999,99

Fleur-de-Lis Society Member
\$75M and \$99,999,99

True North Society Member
\$100M and higher

Amount: \$ _____ Description: _____

This gift is: Anonymous In honor of In memory of

In consideration of membership in the Good Turn Society, I hereby agree to
give to the Endowment Fund, Capital Fund, Operating Fund

_____ Council, BSA,

located in: _____

Signed: _____ Date: _____

The BSA is deeply grateful to Scouters and other investors who desire to “do a Good Turn” to ensure the future of Scouting through their generous financial gifts. We are stewards of these legacy gifts representing the devotion of Scouting’s benefactors and the importance of their extraordinary investments in the future of the Scouting movement. Good Turn Society members are truly heroes of Scouting.

Good Turn Society



Major Gifts Recognition Order Form

*Please submit this order form and application to
goodturnsociety@scouting.org*

Name(s) to appear on certificate: _____
Company name (if applicable): _____
Date for Certificate: _____
CRM Lookup ID _____

Member Level Pins:

Trailhead Member \$25K (Yellow)	Scout Oath Member \$100K (Red)
Scout Law Member \$500K (Blue)	Good Turn Member \$1M (Green)
On My Honor Member \$5M (Fushia)	Duty to Others Member \$10M (Teal)
Good Citizen Member \$15M (Gold)	Visionary Leader Distinction Device
WP Society Member \$25M (Sapphire)	Heritage Society Member \$50M (Emerald)
Fleur-de-Lis Society Member \$75M (Purple)	True North Society Member \$100M (Platinum)

Total Pins: \$10

Member Level Coins & Medallions:

Good Turn Society challenge coin (For Trailhead, Scout Oath & Scout Law Member)	\$15
Good Turn Society medallion (For Good Turn Member and above)	\$45

Total Coins & Medallions:

Total Amount: \$ _____

Council Name & No.: _____

Council Address: _____

*Please submit this order form and giving
history to goodturnsociety@scouting.org*



PLEDGE FORM

Members of the Good Turn Society exemplify all that is most admirable about Scouting, including a commitment to service above self, a drive to go above and beyond to achieve an important goal, a willingness to be a model for others, and the courage to demonstrate leadership through their investment in Scouting.

Members generously commit to a new contribution to their choice of at least \$25,000 to Council(s) and/or National divisions of their choosing to join the Good Turn Society to be paid over 1-5 installments. Membership level recognition will reflect lifetime giving to the Boy Scouts of America organization.

By submitting this pledge document, you will be recognized as a Good Turn Society member and immediately eligible for full benefits, opportunities, and events.

MEMBERSHIP LEVELS

Trailhead Member

\$25,000-99,999

Scout Oath Member

\$100,000-499,999

Scout Law Member

\$500,000-999,999

Good Turn Member

\$1M-4,999,999

On My Honor Member

\$5M-9,999,999

Duty to Others Member

\$10M-14,999,999

Good Citizen Member

\$15M-24,999,999

WP Society Member

\$25M-49,999,999

Heritage Society Member

\$50M-74,999,999

Fleur-de-Lis Society Member

\$75-99,999,999

True North Society Member

\$100M+

Visionary Leader Distinction

Planned Gift of \$25,000+

DONOR INFORMATION

Donor Name(s):

as you wish to be acknowledged

Company Name:

Home Address:

City, State, Zip:

Email Address:

Phone Number:

GIFT DETAILS

Gift Amount: _____

Payment Terms:

Paid in a single transaction this year.

Paid in 2 to 5 installments.

1. \$ _____ in 20 _____

2. \$ _____ in 20 _____

3. \$ _____ in 20 _____

4. \$ _____ in 20 _____

5. \$ _____ in 20 _____

Please direct my gift as follows:

Beneficiary Name	Percentage of Gift	Donor Intention/Instructions

Payment Method: Check Securities Transfer Other _____

In addition to my pledge, I wish to inform Boy Scouts of America that:

I have included Boy Scouts of America in my will.

I wish to remain anonymous in membership listings

Print Name: _____

Signature: _____

Date: _____ Daytime Phone: _____

For more information about the Good Turn Society or remittance information, contact Diane.Smith@scouting.org.

If you are interested in supporting the Boy Scouts of America or maximizing the impact of your giving through a planned gift, contact Carlo.Laurore@scouting.org.

CRM and Recognition Programs

- Good Turn Society
 - 11 recognition levels
 - Lifetime Giving – Auto calculates based on hard credits
 - Counts Hard Credits beginning on 1/1/2023
 - Recognition level can be seen on Revenue\Recognition tab in CRM
 - New tab has been added to the Recognition Programs List found under Constituents\Recognition



Good Turn Society Levels

Name	Description	Tier	Minimum amount...
Trailhead Member	\$25,000-\$99,999	First	\$25,000.00
Scout Oath Member	\$100,000-\$499,999	Second	\$100,000.00
Scout Law Member	\$500,000-\$999,999	Third	\$500,000.00
Good Turn Member	\$1M-\$4,999,999	Fourth	\$1,000,000.00
On My Honor Member	\$5M-\$9,999,999	Fifth	\$5,000,000.00
Duty to Others Member	\$10M-\$14,999,999	Sixth	\$10,000,000.00
Good Citizen Member	\$15M-\$24,999,999	Seventh	\$15,000,000.00
WP Society Member	\$25M-\$49,999,999	Eighth	\$25,000,000.00
Heritage Society Member	\$50M - \$74,999,999	Ninth	\$50,000,000.00
Fleur-de-lis Society Member	\$75M and \$99,999,999	Tenth	\$75,000,000.00
True North Society member	\$100M and higher	Eleventh	\$100,000,000.00



Prepared. For Life.™

Good Turn Society Recognition Location

Revenue Attributes Organization Info Security Relationships Contact Smart Fields Documentation a

Revenue History Revenue Summary Recognition Recognition Summary Recognition History Gifts

Expand all Collapse all

Recognition programs (1) Add Filters More

Program

Amarillo Canyon United Way

Good Turn Society

Good Turn Society - Scout Oath Member

Status: Active Total recognized: \$105,633.04
Expiration date: Amount to next level: \$394,366.96
Join date: 7/14/2023
Date achieved: 7/14/2023
Site: LC Global

Recognition History Recognition Credit History Benefits

Recognition history (1) Add More

Year	Level	Date achieved	Recognition Amount	Comments
2023	Scout Oath Member	7/14/2023	\$105,633.04	

Declined recognition levels (0) More

Recognition level	Date declined	Reason
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If you click the Good Turn Society, it opens and you can edit it and add comments. It provides amount to the next level.

Recognition Programs

- Visionary Leader Distinction
 - Planned gift recognition
 - \$25,000 and above to qualify
 - Looks for Hard Credit from the planned gift revenue
 - Planned Gift Job Aid demonstrates adding a planned gift
 - Planned gift will show on Planned Gift Detail report under Prospects



Visionary Leader Recognition Location

Revenue	Attributes	Personal Info	Security	Relationships	Contact	Smart Fields	Documentation and Interactions
Revenue History	Revenue Summary	Recognition	Recognition Summary	Recognition History	Gifts	Tributes	
Expand all Collapse all							
Recognition programs (3) Add Filters More							
Program	Level	Member since	Status	Amount to next level			
Harold Stuart							
Good Turn Society	Trailhead Member	2/28/2023	Active	\$74,214.78			
Good Turn Society - Grants/Gifts	\$25,000 Cornerstone Member	2/17/2023	Active	\$25,000.00			
Visionary Leader Distinction	Visionary Leader Distinction	1/31/2023	Active				

Visionary Leader Distinction - Visionary Leader Distinction			
Status:	Active	Total recognized:	\$25,785.22
Expiration date:		Amount to next level:	\$0.00
Join date:	1/31/2023		
Date achieved:	1/31/2023		
Site:	LC Global		
Recognition History Recognition Credit History Benefits			
Recognition history (1) Add More			
Year	Level	Date achieved	Recognition Amount
2023	Visionary Leader Distinction	1/31/2023	\$25,785.22

Assigned program found on Revenue / Recognition Tab. If you click the recognition, it opens and you can edit it and add comments. It provides amount to the next level.



Recognition Process

The screenshot displays a software interface with a 'Recognition History' tab. A table lists recognition records, and a dialog box is open for editing one of them.

Year	Level	Date achieved	Recognition Amount	Comments
2023	Scout Oath Member	7/14/2023	\$105,633.04	

Recognition program:	Good Turn Society
Recognition level:	Scout Oath Member
Date achieved:	7/14/2023
Comments:	Certificate Delivered on 10.3.23
<input type="checkbox"/>	Anonymous

Once on the recognition program, drop the chevron and click edit. You can add comments to the recognition. This would be a great place to note when and where the recognition of the donor took place. This field will populate on the Recognition Program data list so that you can see if you have recognized the person or not.



Planned Gift Detail Report

Planned Gift Detail

Selected planned gifts: L230 Planned Gift Selection (Ad-
 include data for associated households
 Show member data for each household
 Show household data for each member

Group by: Prospect
 Gift status:
 Gift vehicle:
 Gift date: This year From: 1/1/2023 To: 12/31/2023

1 of 1 Find | Next

Planned Gift Detail

Selected planned gifts: L230 Planned Gift Selection (Ad-hoc Query) Gift vehicle:
 Group by: Prospect Gift date: This year
 Gift status:

Prospect Gift Vehicle	Gift Date	Designation	Gift Status	Plan Type	Gift Amount	Remainder Value
					\$20,000.00	\$0.00
<u>Bequest</u>	5/26/2023	23008301 FOS - Operating	Accepted		\$20,000.00	\$0.00
<u>Bequest</u>	2/10/2023	23008301 FOS - Operating	Accepted		\$2,000.00	\$0.00
<u>Bequest</u>	1/31/2023	23000001 Council Gener - Operating	Accepted		\$25,785.22	\$0.00
Total					\$47,785.22	\$0.00

10/4/2023 Prepared by: NETBSA\jkuehn Page 1 of 1

This report is found under Prospect / Reports. It provides a listing of all individuals with planned gifts. You use your councils planned gifts selection to run the report. This council has 3 planned gifts for the year Only one meets the qualification for recognition of => \$25,000.



Recognition Programs Data List

- Found under Constituents\Recognitions
- Use your site ID to open the data list
- Navigate to the appropriate tab
- List provides you contact details and amount to next level if recognition program has multiple levels

Heart of New England Council (230) - Recognition Programs List

← E. West Fellowship | 1910 Society Members | Founder Circle Members | Second Century Current Gift Members | Second Century Deferred Gift Members | Good Turn Society Members | **Visionary Leaders Members**

Visionary Leaders in your council - New Planned Gifts on or after 1/1/23 => \$25,000 (1) More ▾

Phone Type	P...	Spouse Lookup...	Spouse First	Sp...	Visionary Le...	Visionary Leader Distinction ...	Visionary Lea...	Visionary Leader Distinctio...	Visionary Lead...	Deceased	Inactive
Work	(...				1/31/2023	Visionary Leader Distinction	\$25,785.22	1/31/2023		No	No



Blackbaud CRM 4 Planned Giving Job Aid

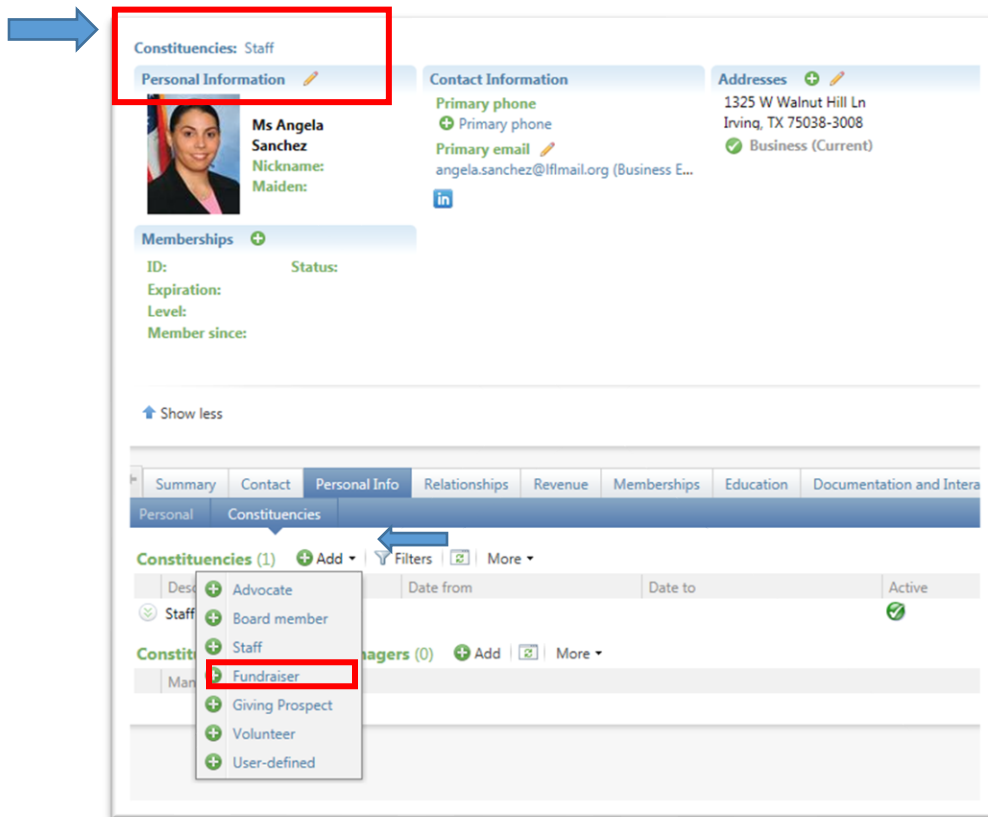
Version 10.6.23

Planned Giving is usually defined as a set of ways a donor can leave money or assets to a nonprofit at their death, or a way to invest money so that the donor receives benefits during their life and then bequeaths the remaining funds to the nonprofit. Unlike an outright gift that provides your organization full benefit upon receipt, a planned gift defers your organization's use of transferred assets until the death of a donor, or until the end of a specified period.

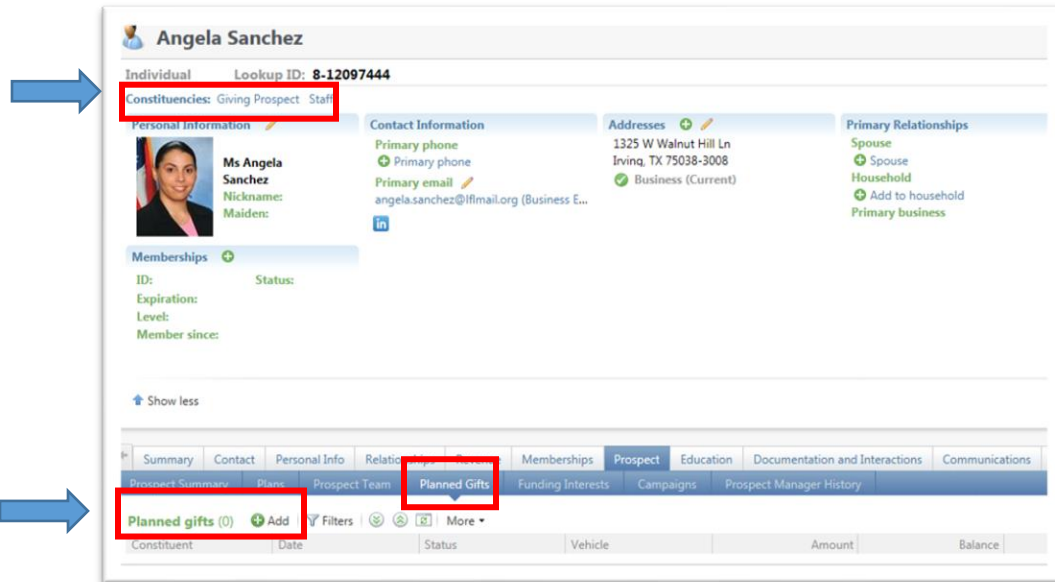
Add a Planned Gift

To add a Planned Gift:

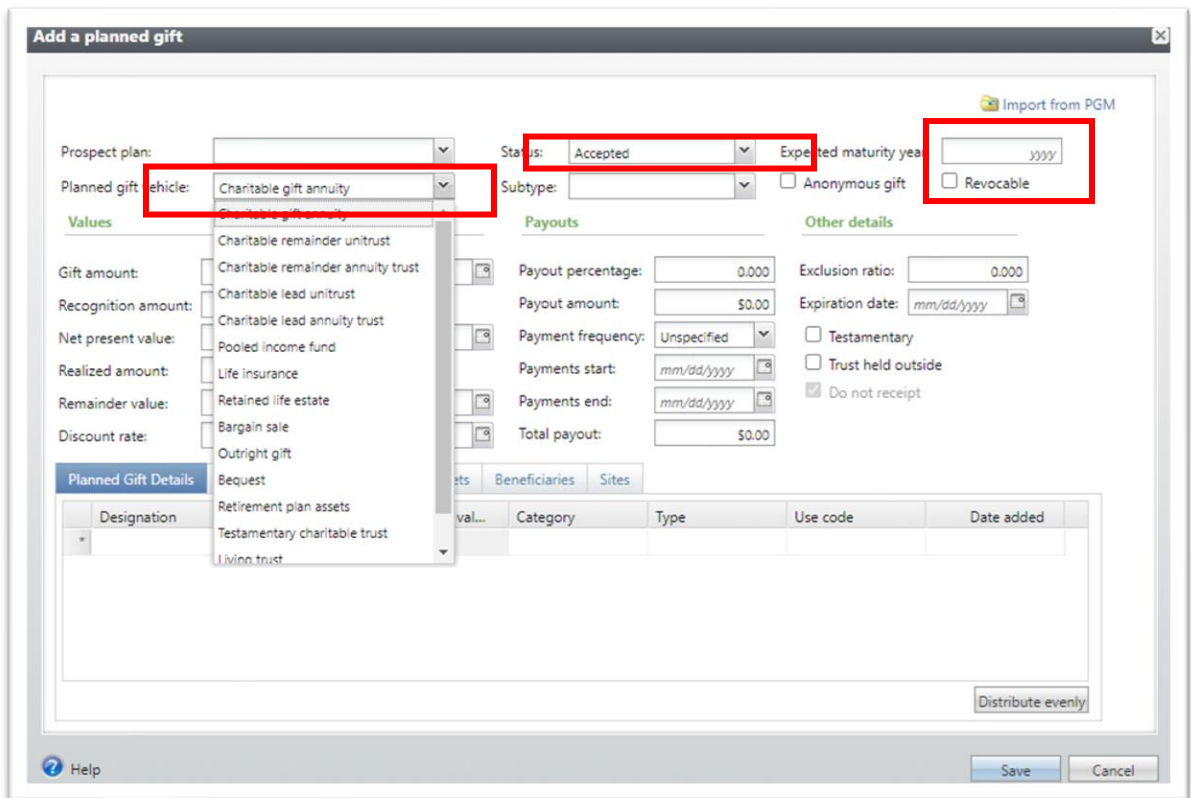
1. Log in to Blackbaud CRM
2. Go to *Constituent*>*Constituent Search*. Search and select your constituent
3. Check to see if the constituent has the Constituency of Giving Prospect, if not:
 - a. Proceed to Personal Info \ Constituencies tab
 - b. Under constituencies click ADD
 - c. In the drop-down menu select Giving Prospect.
 - d. A dialog box will appear, add appropriate start date



The constituent will now have an active constituency of Giving Prospect. They will also have a new view. Click Giving Prospect to get this view to add the planned gift. It's also a new tab on the constituent record.



1. Click on Giving Prospect to get this view
2. On the tabs for Prospect>Planned Gifts click ADD



1. First step is to add what type of planned gift vehicle this is
2. Since you have been notified of this gift by the donor, mark it as accepted.
3. Enter the estimated expected maturity and mark if it is revocable.

Add a planned gift

Prospect plan: [] Status: Accepted Expected maturity year: []

Planned gift vehicle: Charitable gift annuity Subtype: [] Anonymous gift Revocable

Values **Payouts** **Other details**

Gift amount: \$100,000.00 Date: 5/11/2015 Payout percentage: 0.000 Exclusion ratio: 0.000

Recognition amount: \$100,000.00 Payout amount: \$0.00 Expiration date: mm/dd/yyyy

Net present value: \$0.00 As of: mm/dd/yyyy Payment frequency: Unspecified Testamentary

Realized amount: \$0.00 Payments start: mm/dd/yyyy Trust held outside

Remainder value: \$0.00 As of: mm/dd/yyyy Payments end: mm/dd/yyyy Do not receipt

Discount rate: 0.0 As of: mm/dd/yyyy Total payout: \$0.00

Planned Gift Details **Planned Giving Relationships** Assets Beneficiaries Sites

Designation	Amount	Net present val...	Category	Type	Use code	Date added
30700003 NO NA...	\$100,000.00	\$0.00				

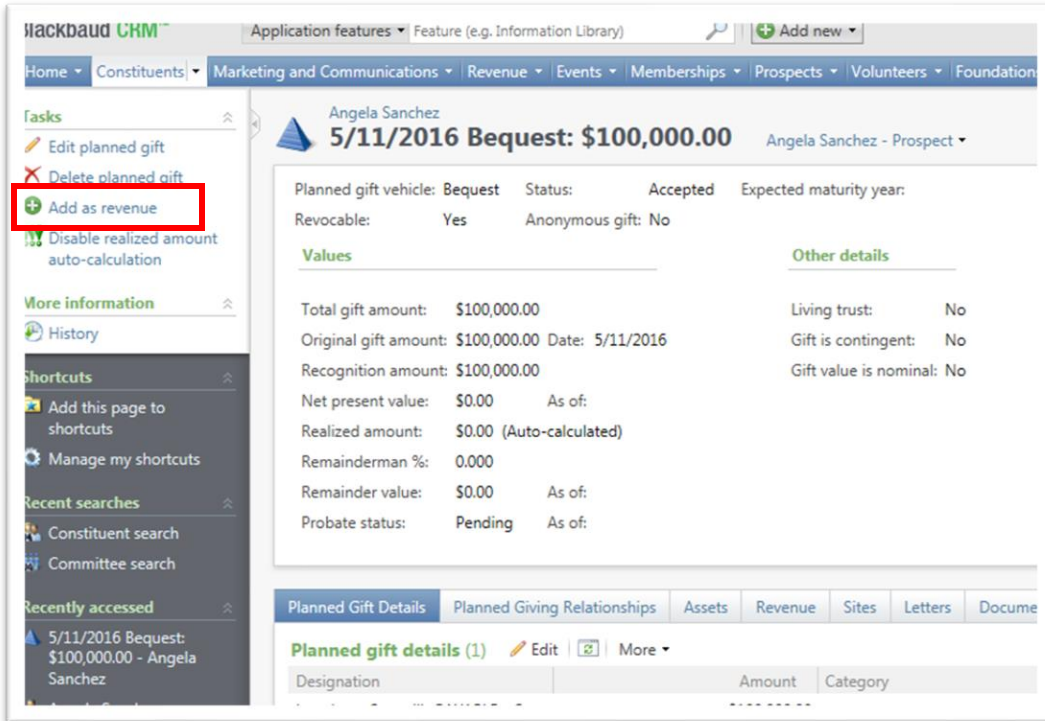
Distribute evenly

Help Save Cancel

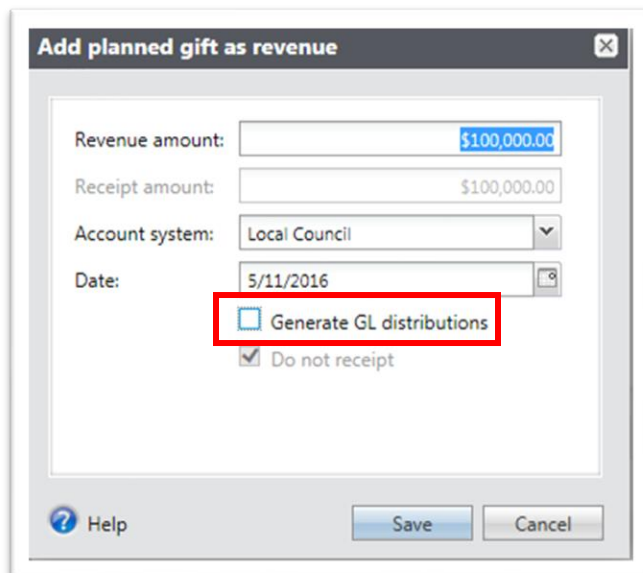
1. Enter in the amount if you know it. Place the date as when notified. If the gift is contingent on the other spouse passing away, you will need to mark that. Then assign the designation for future reference.
2. The next tab is relationships that relate to the gift. Possible relationships- attorneys or financial planners. If they are connected in a relationship to the donor, you can select them, otherwise you will need to add them, and you should include the spouse.
3. Do you know what the assets will be? If you do not, you can fill in later.

Mark as revenue

1. You want the planned gift to show up on the revenue summary page on the constituent record click "Add as revenue". This will generate hard credits to ensure the automated recognition program will recognize the planned gift if it meets the minimum requirement.



NOTE: A planned gift record must have specific fields completed before the “Mark as Revenue” task is available: 1) Status= Accepted 2) Link to Designation(s) 3) Amount/Value(s)



You will need to uncheck the generate GL distribution box. We do not post Planned Gifts to the GL. There is no time frame or exact amount with a fit that is revocable so you cannot consider it a pledge. Click “save”.

On the constituent record, you can see the planned gift in the summary. It has not been realized so it does not reflect in the lifetime totals. It will reflect once it is paid.

The screenshot shows a navigation menu at the top with tabs: Summary, Contact, Personal Info, Relationships, Revenue, Memberships, Prospect, Education, Documentation and Interactions, Communications, History, and Attributes. The 'Revenue summary' section is highlighted with a red box and contains the following data:

Revenue summary	View all revenue
Total revenue:	\$0.00
Total household revenue:	\$0.00
Membership revenue:	\$0.00
Event revenue:	\$0.00

To the right, the 'Recent revenue' section shows:

5/11/2016	Planned gift	\$100,000.00
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Record Payment Against Planned Gift

1. Place payment in a LC Cash Check Payment Donation batch template
2. Place the check on the batch line from where the check came from
3. Click the Revenue tab – Apply button
4. Click load commitments and find the planned gift by searching for the constituents.
5. Add your appropriate Appeal, Inbound Channel, Revenue Category, BSA Structure and Giving Category.
6. Update your totals, validate then save and close your batch and commit it.

Print a Planned Gift Detail

On the Home page click on the Prospect Tab>Reports>Planned Gift Detail

- 1) Make your selection in the selection field
- 2) Each council has created this for them already.
- 3) The selection will be L### Planned Gifts Selection.

The screenshot shows the 'Planned Gift Detail' report interface. The 'Selected planned gifts' field is highlighted with a red box and contains 'L662 Planned Gifts Selection (Ad)'. Below this are several filters and a table of results.

Filters:

- Group by: Prospect
- Gift status: Accepted
- Gift vehicle: (empty)
- Gift date: This year
- From: 1/1/2016 To: 12/31/2016

Table:

Prospect	Gift Vehicle	Gift Date	Designation	Gift Status	Plan Type	Gift Amount	Remainder Value
Sanchez, Angela		5/11/2016	66200062 PAYABLE - Capital	Accepted		\$100,000.00	\$0.00
Total						\$100,000.00	\$0.00

Revenue and Recognition

Now the constituent has the Planned Giver constituency on their record.

The screenshot displays the CRM profile for Angela Sanchez. At the top, her name and a profile picture are shown. Below this, the 'Individual' tab is active, with a 'Lookup ID: 8-12097444'. A red box highlights the 'Constituencies' section, which lists 'Planned giver' as the primary constituency, with 'Giving Prospect' and 'Staff' as secondary options. The profile is divided into several sections: 'Personal Information' (Ms Angela Sanchez, Nickname, Maiden), 'Contact Information' (Primary phone, Primary email: angela.sanchez@lflmail.org), and 'Addresses' (1325 W Walnut, Irving, TX 7503, Business). A 'Memberships' section is also present but empty. At the bottom, a navigation bar includes 'Summary', 'Contact', 'Personal Info', 'Relationships', 'Revenue', 'Memberships', 'Prospect', and 'Ed'. The 'Revenue' tab is selected, showing sub-tabs for 'Revenue Summary', 'Revenue History', 'Recognition', 'Recognition Summary', and 'Recognition His'. A red box highlights the 'Recognition programs (0)' section, which includes an 'Add' button, a 'Filters' icon, and a 'More' dropdown. Below this is a table header with columns for 'Program', 'Level', and 'Member since'.

CRM will automatically add the Visionary Leader Distinction recognition if the planned gift is added as shown above and the gift is \geq \$25,000. There should be no need to manually assign the recognition. The process runs nightly.

Add a letter

When a constituent makes a gift/payment, you can send a letter to thank them for the revenue. On the Letters tab you can track whether you sent a letter to the constituent and which type of letter they will receive.

Angela Sanchez
5/11/2016 Planned gift: \$100,000.00

Transaction summary

Planned gift amount: \$100,000.00 Date: 5/11/2016
Receipt amount: \$100,000.00 Batch number:
Planned gift vehicle: Bequest Revenue ID: rev-14758727
Revocable: Yes
Trust held outside: No

Status

Acknowledgements: Not acknowledged Post status: Do not post
Acknowledged date: Post date:
Receipt preference: Per payment Post process ID:
Receipt status: Do not receipt
Receipt date:
Receipt number:

Details | Payment Activity | Benefits | Recognition | Solicitors | **Letters** | Attributes | Documentation | GLI

Letters (0) **+ Add** | Filters | More

Type	Letter	Process date	Acknowledgement
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To find a generic Bequest letter template

Go to: *Marketing and Communications>Donor Relations>Acknowledgements>Letter Tab*

Planned Gift Acknowledgements

Review Acknowledgements | Planned Gift Acknowledgements | **Letters**

Letters (1) **+ Add** | Filters | More

Name	Word template	Selection	Output format	Export definition	Status	Sites
Generic Bequest Thank Yo...	Thank You for Bequest Lett...	Bequest Thank You Letter...	Standard planned gift ackn...		Active	Boy Scouts of America

View template | Update template | Edit | Delete | Mark inactive

Assign letters processes (1) **+ Add** | Filters | More

Name	Date last run	ID Set	Sites	Description
Generic Bequest Thank You Assig...		Bequest Thank You Letter Selectio...	All Sites	no gift date or amount criteria in selection

Good Turn Society Frequently Asked Questions:

How much do I need to donate to become a member of GTS?

The floor level for recognition as a Good Turn Society member is a new gift commitment of \$25,000 on or after January 1, 2023. The new gift commitment can be stocks, a pledge, a deferred gift, an outright or a bequest. Once a new gift has been made, any historical giving will count towards your giving level.

I have donated previously; does that mean I am automatically in the Good Turn Society?

Good Turn Society started January 1, 2023. Any new gift commitment of \$25,000 or more will qualify you for the Good Turn Society. With this new gift, you will qualify, and your giving history will count towards your giving level.

What type of gifts qualify?

Any gift including, but not limited to outright, pledges, deferred gifts, and bequests to any BSA entity.

What is the turnaround on submitted applications and order forms?

Due to the high volume of requests, turnaround typically runs about four weeks.

Is this recognition the same as the Second Century Society?

The Good Turn Society replaced the Second Century Society on January 1, 2023. The Good Turn Society allows for donors to be recognized for their lifetime cumulative giving with a new gift commitment of \$25,000.

What about a gift from a corporation or foundation?

The Good Turn Society recognizes gifts from anyone or any entity, including corporations and foundations.

Can I Choose Where My Gift Goes?

Absolutely! You can designate your gift to the Scouting entity of your choice, and we'll make sure you're recognized for your generosity. Just let us know where you'd like your gift to go, and we'll take care of the rest. We can also combine your giving across multiple entities so that your recognition reflects the full scope of your support.

Does the new gift of \$25,000 need to be in a lump sum?

No, it can be any type of gift i.e., stocks, a pledge, a deferred gift, an outright or a bequest.

Can past general donations be used toward GTS levels once the initial gift is done?

Yes. Once you have met your new gift commitment of \$25,000 or more, your giving history will count towards the next giving level. Those gifts can be any type of gift i.e., stocks, a pledge, etc. to any BSA entity.

Gift in Kind gifts?

Yes, gifts in kind will qualify.

Where can I find Gift in Kind gifts?

To access the Gift in Kind List in Blackbaud CRM, first navigate to the home screen and click on the "Revenue" tab. From there, click on the "More tasks" button, and select "Gift in Kind List" from the drop-down menu." In the search box, type your Site ID and click the search button. Then, from the search results, click on your council's name. In the next screen, select the date range you need and click "Apply". You will see a list of gifts in kind.

Who do I contact for more information:

Please contact Diane.Smith@scouting.org.

If you are interested in supporting the Boy Scouts of America or maximizing the impact of your giving through a planned gift, contact Carlo.Laurore@scouting.org.

Good Turn Society Palette Guide

